(Senior) Front-End Developer

Klagenfurt/Vienna, Austria or Remote • Engineering • Full Time

Well-capitalized early stage start-up seeks extremely talented Frontend Developer to help pioneer the way sales and marketing teams work together. Kickscale builds the leading SaaS platform supporting sales and marketing teams in managing, measuring and optimising their campaigns and meetings to deliver a predictable sales pipeline.
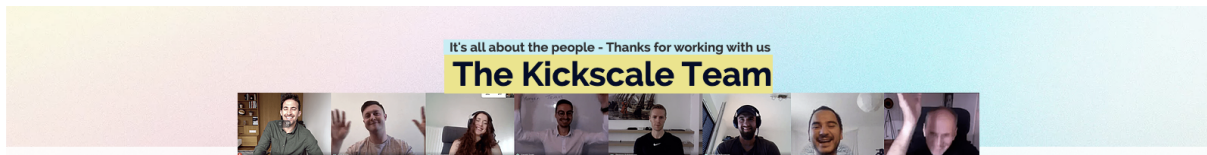
As (Senior) Frontend Developer, with a focus on frontend, you will be part of a cross functional team that designs, builds and operates the Kickscale platform. The successful candidate is a resilient problem solver who isn't afraid to think outside of the box and get their hands dirty in building new web experiences for our customers. We expect you to take ownership and are looking for candidates that level up our team.
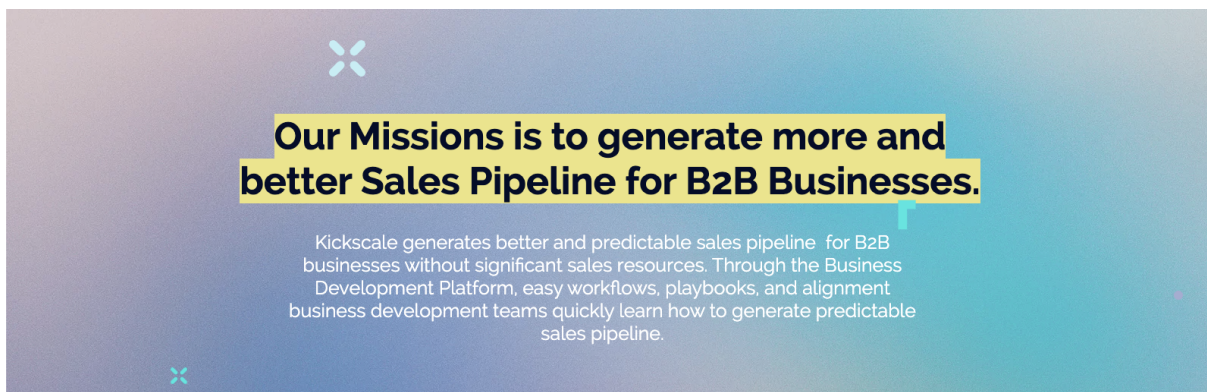
Responsibilities

- Develop high-quality, fast, and reusable code that runs our customer facing applications and backend microservices
- Drive quality and UX by writing unit, functional and performance tests
- Take ownership of features from design to implementation and testing to deployment
- Continually evaluate emerging technologies to stay ahead
- Seek new methods and tools to make our platform faster and better, both frontend and backend

It would be great if you have

- 1+ years of programming experience in JavaScript/**TypeScript**
- Experience working with libraries/tools like **React**, Firebase and Redux.
- A passion for mentoring other engineers in your team
- Experience building SaaS frontend applications
- A passion for shipping incredible UI/UX without compromising on quality code
- Demand to design tested, high quality code
- Great oral and written communication in English

It's all about the people - Thanks for working with us
The Kickscale Team

You'll be joining a young and dynamic team that is passionate about building great software and quickly iterating on ideas and work to provide customers with improved experiences. We challenge each other constantly to improve, always asking difficult questions and pushing personal and professional growth. The development team is focused on building new features and maintaining as well as testing the current SaaS platform.

Our Missions is to generate more and better Sales Pipeline for B2B Businesses.

Kickscale generates better and predictable sales pipeline for B2B businesses without significant sales resources. Through the Business Development Platform, easy workflows, playbooks, and alignment business development teams quickly learn how to generate predictable sales pipeline.

Kickscale was founded out of a problem a B2B tech start-up had. We had to identify what works best for sales pipeline generation and what activities lead to revenue generation. Based on the approaches we learned at the famous american startup incubator Y Combinator, we contacted more than 1,000 people each week and set up as many virtual and in-person meetings as possible. The implementation and definition of this outstanding process took us over two years. Afterwards, we have recognised that the process works, but we need something to scale, guide and coach new team members and analyse the activities afterwards as well as set-up and organise the meetings generated out of these campaigns more efficiently. We have founded Kickscale to consult and teach the process and offer a SaaS Sales and Marketing Platform to solve these challenges to generate predictable sales pipeline and predictable revenue. Our team of experts helps leading companies to help them generate more business, track the outcome of their business development efforts and focus on activities which lead to pipeline generation and revenue growth.

From high growth Start-Up to established businesses.
International Companies use Kickscale to start, run and scale their businesses.

More about our Benefits

Whether you work in an office or a distributed team, Kickscale is highly collaborative and yes, fun! To support you at work (and play) we offer some fantastic benefits: flexible working options, 1 paid volunteer day a year for your favorite cause, an annual allowance to support your learning & growth and unique get togethers.

The World is our playground and **Kickscale is headquartered in Austria 🇦🇹,** with locations in **Vienna**, Austria's capital city and **Klagenfurt**, the Silicon Valley of the Alps.

COVID-19 Information: Kickscale is continuing to hire with all interviewing and on-boarding done virtually due to COVID-19. All new and existing Kickscalers will continue to work from home until it's safe to return to our offices in Vienna and Klagenfurt. When our offices re-open, we will provide the choice to work from home or return to work in an office unless a job requirement makes it necessary for a role to be performed at a Kickscale office.

Apply via coolejobs@kickscale.com | www.kickscale.com